
MEMORANDUM

TO: STEPHEN GIESBRECHT, MANAGER
FROM: KARL HAGERMAN, MOTOR POOL *KH*
SUBJECT: PW MINI-EXCAVATOR - AWARD RECOMMENDATION
DATE: 6/10/2015
CC: BOROUGH ASSEMBLY
DEBBIE THOMPSON, CLERK
FILE

Please accept this recommendation for award/purchase of equipment through the National Joint Purchasing Alliance (NJPA). The NJPA is a national organization that performs competitive bidding of a multitude of equipment and supplies to benefit public entities by reducing the time and expense of separate bidding procedures for each purchase while meeting public requirements for competitive solicitation. The Borough Code allows use of this type of service by way of Article 4.04.040.G.

The budget for this purchase was approved by the Assembly at \$68,000.00. The price received from Bobcat of Juneau, utilizing the NJPA contract, has been quoted as \$66,568.13 for a new Bobcat E50 excavator with accessories. While this figure is within budget, I'm compelled to share that a competitive NJPA quote from NC Machinery for a similar Caterpillar unit was priced at over \$70,000. I am confident that the pricing received from Bobcat of Juneau represents the best pricing that we can achieve on this unit.

The Motor Pool recommends award of a Bobcat E50 mini-excavator to the Bobcat Company for the amount of \$66,568.13. The funding is available in the motor pool vehicle replacement fund.

Attached is the quote from the vendor for reference.

Thank you for your consideration.