

MEMORANDUM

TO: STEPHEN GIESBRECHT, MANAGER
FROM: KARL HAGERMAN, MOTOR POOL 
SUBJECT: WASTEWATER TELEHANDLER – AWARD RECOMMENDATION
DATE: 5/27/2015
CC: BOROUGH ASSEMBLY
DEBBIE THOMPSON, CLERK
FILE

Please accept this recommendation for award/purchase of equipment through the National Joint Purchasing Alliance (NJPA). The NJPA is a national organization that performs competitive bidding of a multitude of equipment and supplies to benefit public entities by reducing the time and expense of separate bidding procedures for each purchase while meeting public requirements for competitive solicitation. The Borough Code allows use of this type of service by way of Article 4.04.040.G.

As approved in the FY16 Borough budget and in support of the wastewater staff's efforts to streamline the composting project and eliminate the manual labor aspects of the current operation as quickly as possible, pricing was solicited from the National Joint Purchasing Alliance (NJPA) for a Bobcat V417 VersaHandler.

The VersaHandler will replace the wastewater department's 23 year old forklift. The unit is much more capable than the old unit and will allow for use as an all terrain, extendable reach forklift, front end loader and snow plow. It will also be instrumental in the mixing and loading of compost into the PLA rotary composter, thereby eliminating the labor intensive manual process that the operators utilize currently.

The budget for this purchase was approved by the Assembly at \$58,233.00. The price received from Bobcat of Juneau, utilizing the NJPA contract, has been quoted as \$62,656.66. While this figure is slightly over budget, a competitive quote from NC Machinery for a comparable Caterpillar unit was over \$77,000.00. I am confident that the pricing received from Bobcat of Juneau represents the best pricing that we can achieve on this unit.

The Motor Pool recommends award of a V417 VersaHandler to the Bobcat Company for the amount of \$62,656.66. The funding is available in the motor pool vehicle replacement fund.

Attached is the quote from the vendor for reference.

Thank you for your consideration.