



Memorandum

December 16, 2015

To: Steve Giesbrecht, Borough Manager
From: Chris Cotta, Assistant Public Works Director
Re: Sole Source Purchase of Pumps for the Pump Station 1 Force Main Project

Design of the Pump Station 1 Force Main Upgrade – Phase 2 is currently on track for a spring/summer 2016 construction period. After consulting with the Borough's personnel and various design team members, design firm Dowl selected specific make and model pumps that will optimize performance of the upgraded pump stations. Subsequent mechanical design of the project has been tailored around the specifications of Flygt Xylem pumps as shown in the attached quote. It is expected that the lead time on the pumps will be a minimum of 2 months; therefore early purchase is desired to eliminate any delays caused by sourcing these items next year as part of the construction contract.

As with many brands of equipment, Flygt Xylem pumps are only available in our area through a single dealer, Alaska Pump & Supply, Inc. Purchasing directly from Alaska Pump will not only get the pumps here earlier than if we sourced through the contractor, it also avoids contractor markup costs. Total price for the Flygt pump package is \$40,485 and funding for this purchase is available via the existing ADEC grant and loan for the pump station project.

Since it exceeds \$30,000 this amount would normally require competitive bids. However, per Borough Code 4.04.040 (Exceptions to Bidding), Section C, the Assembly may waive the competitive bidding process as follows: "Single Supplier. When there is a single supplier of goods or product to be purchased, the Assembly may waive the bid procedure by resolution. This may occur when it is believed that a product is uniquely suitable, only a specific brand is compatible with an existing borough supply or system, is specified in capital construction contracts or manufacturer's warranties, or when it is determined to be in the borough's best interest and most cost-effective to purchase from a single supplier."

Given that Flygt Xylem model pumps as quoted are uniquely suitable to the project and are available in this area only through a single supplier, Public Works requests approval to purchase them from Alaska Pump & Supply Inc. for an amount not to exceed \$40,485. If you support this request, please forward it to the Borough Assembly for consideration at their next regular meeting on December 21, 2015. Thank you.

Cc: Karl Hagerman, Public Works Director

Attachments: Pump Quote from Alaska Pump and Supply, Inc.